

Thomas Reinshagen

Independent Advisory in Art and Luxury Collectibles · Zurich

When dealing with art and luxury collectibles, the first decision is often the most important one: choosing the right adviser.

Independent. Discreet. No sales interest of my own – my only interest is the quality of your decision.

30+ years

Art & luxury collectibles
market

Ex-Sotheby's

Former Head of Sotheby's
Zurich

Spear's 500

Top Recommended Art
Adviser 2025

4 languages

DE · EN · FR · ES

SERVICES

Valuations & Appraisals

Independent valuations for sale, insurance (replacement value), inheritance and estate division, gifts, tax and bank collateral. Recognised by banks, insurers and tax authorities in Switzerland, Germany and Austria.

Buy- & Sell-Side Advisory

Choosing the right channel – auction, private sale, gallery, institution – by expected proceeds, risk and timing. On the buy side: off-market access, due diligence and negotiation solely in your interest.

Collection Strategy & Management

From the first strategic key work to a coherent collecting line, through inventory, contracts, logistics and the handover to the next generation.

Art Loans & Art Leasing

Liquidity from your collection without selling: structuring with specialised Swiss private banks, terms negotiated on your behalf. Leasing models for office and representative spaces.

AREAS OF EXPERTISE

- Art: Contemporary, Impressionist, Modern, Photography, Editions, NFT
- Luxury collectibles: Watches, Jewellery, Classic Cars, Wine Collections
- Network of recognised specialists for cross-checking special cases

WHO I WORK FOR

- Private collectors and entrepreneurial families
- Family offices, foundations, lawyers and trustees
- Private banks: accredited adviser for LGT, Julius Baer, Goldman Sachs, Safra Sarasin (Auxilium Wealth)

WHY THOMAS REINSHAGEN

- **Neutral:** no inventory of my own, no auction mandate, no commission conflict – advice exclusively on your side of the table.
- **Experienced:** over 30 years in the international art and luxury collectibles business, many of them as Head of Sotheby's Zurich.
- **A collector:** collecting contemporary art, photography and watches myself for more than three decades – understanding the work while thinking through the financial, tax and legal consequences.
- **Connected:** a high-quality international network (26,000+ contacts) of buyers, sellers and experts. Mandates from Switzerland, the German-speaking region and internationally.